



How to Answer: “Do You Have Any Questions for Us?” – A Comprehensive Guide from Jobasaurus

When you're nearing the end of a job interview, you'll often hear one final, crucial question:

“Do you have any questions for us?”

It may seem like a polite formality, but don't underestimate its importance. This is your chance to take control of the conversation, demonstrate your enthusiasm for the role, and leave a lasting impression. At Jobasaurus, we've helped thousands of jobseekers prepare for interviews, and this moment often separates the strong candidates from the unforgettable ones.

This comprehensive guide will walk you through:

- Different ways this question might be phrased
- Why employers ask it
- How to prepare thoughtful, insightful questions
- A large selection of example questions
- FAQs to help you further refine your interview preparation

Other Ways Employers Might Ask This Question

Don't be caught off guard if the interviewer phrases it slightly differently. Here are a few common variations:

- “Have you got any questions for us?”
- “Is there anything you'd like to know?”
- “Do you have any questions about the company or the role?”
- “Anything else you'd like to ask?”

- “What would you like to know from us?”

Regardless of the wording, the purpose is the same: they want to hear your perspective.

Why Employers Ask This Question

Employers ask this question for two main reasons:

1. **They want to ensure transparency.** A good employer knows that an interview is a two-way street. They want to make sure you leave the interview with clarity about the role, company, team, and expectations.
2. **They want to assess your mindset.** The types of questions you ask can say a lot about your level of curiosity, research, and enthusiasm for the opportunity. Are you asking deep questions about strategy and culture, or just trying to finish the interview quickly?

Important: This is not the time to bring up salary or benefits unless the interviewer initiates the conversation. Save negotiation for once a job offer is made.

How to Prepare Great Questions to Ask Employers

Crafting excellent questions takes preparation. A strong question shows that you understand the company, the industry, and the role. Here are the steps we recommend:

1. Research the Company

Spend time exploring:

- The organisation's mission, values, and history
- Recent news or press releases
- Key products or services
- Their competitors
- Their social media and LinkedIn presence

2. Research the Role

Understand:

- The daily responsibilities of the job

- How this role contributes to the organisation's goals
- How success is measured
- Whether similar roles exist in other industries and how they compare

3. Research the Interviewer

If you know who's interviewing, you:

- Look up their profile on LinkedIn
- Review any blog posts or industry commentary they've shared
- Understand their role within the company and how it might relate to yours

The Categories of Questions You Can Ask

We've organised the best example questions into key themes to help you structure your own responses.

Questions About the Role

- What does a typical day in this role look like?
- What are the immediate priorities for someone starting in this position?
- What would success look like after the first 30, 60, and 90 days?
- Could you describe an example project or task I might be involved in?
- What challenges might I face in this position?

Questions About Performance & Success

- How is success typically measured in this role?
- What are the performance expectations in the first 3 months?
- How often are performance reviews conducted?
- What are the key metrics or KPIs for this role?

Questions About the Team & Structure

- Can you tell me more about the team I'd be working with?
- Who would I report to, and who would I work most closely with?
- Is the team expected to grow in the coming year?

- What is the management style of the team leader?

Questions About the Company & Culture

- How would you describe the company culture in a few words?
- What are the organisation's core values?
- How does the company support diversity and inclusion?
- Are there team-building activities or regular social events?
- How has the company evolved over the last few years?

Questions About Career Development

- What opportunities for advancement exist within this role?
- Are there any training programmes or personal development resources?
- Do you typically promote internally?
- What have past employees in this role gone on to do?

Questions About the Interviewer

- What do you enjoy most about working here?
- How has your role changed since you joined?
- What's one thing you wish you'd known before joining the company?
- How do you support your team's growth and development?

Questions About the Hiring Process

- What are the next steps in the interview process?
- When can I expect to hear back about the outcome?
- Is there anything further you need from me to make your decision?
- Will there be additional stages or assessments after this?

Final Jobasaurus Tips

- **Always prepare at least 3–5 questions** in advance. If they've been answered during the interview, say so, and ask follow-ups.

- **Tailor your questions to what was discussed.** Refer to topics brought up earlier for bonus points.
- **Avoid asking yes/no questions** or anything too basic. Show that you've done your homework.

Jobseeker FAQs

Q: Should I always ask a question at the end?

A: Absolutely. It shows interest, effort, and thoughtfulness.

Q: What if I don't know what to ask?

A: Use this guide as a reference. Choose 3–4 questions you genuinely care about.

Q: Can I ask about salary?

A: Only if the employer brings it up first. Otherwise, wait until you receive a job offer.

Q: What makes a "bad" question?

A: Anything that shows you haven't researched the role or company, or that focuses too much on what the employer can do for you without showing your value.

Q: What if they've already answered everything?

A: Say something like, "You've actually answered many of the questions I had, but I'd love to know more about..." and then ask a deeper question about culture, team dynamics, or future goals.

Conclusion: Make Your Questions Count

When you're asked, "Do you have any questions for us?" — don't just see it as a closing formality. See it as an open door to reinforce your suitability, show your curiosity, and learn more about whether the company is the right fit for **you**.

At Jobasaurus, we believe smart hiring starts with smart questions. Prepare well, stay curious, and don't forget: your questions matter as much as your answers.

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